



Muhammad Naufal

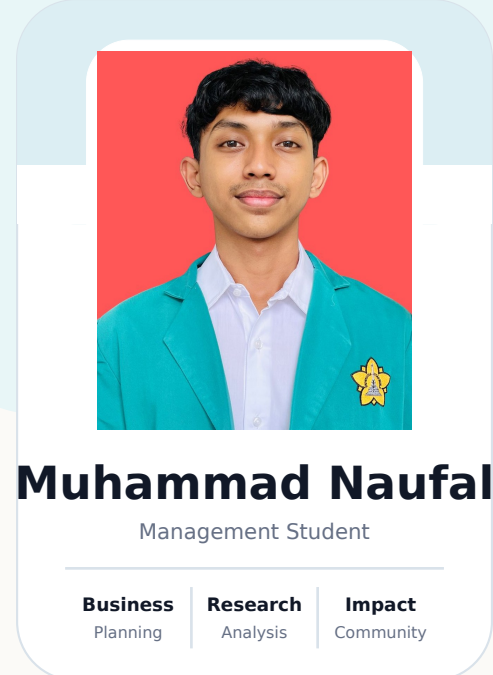
Management Student - Business, Research, Operations

PROFESSIONAL PORTFOLIO

Building ideas, research, and community initiatives with useful impact.

I am a Management student at Universitas Syiah Kuala with experience in student leadership, business operations, research, international competitions, and community-focused initiatives.

- GPA 3.76
- Gold Medalist
- IBPC Finalist



Muhammad Naufal

Management Student

Business Planning	Research Analysis	Impact Community
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Gold Medalist

International Business Plan Competition at Global Innovation Sprint x Office Olympic.

IBPC Finalist

International Business Plan Competition, Universiti Putra Malaysia.

Student Mobility

Completed mobility classes at DRB-HICOM University, Malaysia.

GPA 3.76

Current GPA in Management, Faculty of Economics and Business, USK.

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ABOUT

A practical learner with a focus on useful work.

I combine management knowledge with hands-on organizational leadership, research tools, and operational experience. I have contributed to student executive bodies, management associations, international business forums, and cross-border mobility programs while maintaining strong academic performance.

My interests include business development, operations management, community empowerment, research-based decision-making, and youth-led innovation for social and economic impact.

Education

Universitas Syiah Kuala

Faculty of Economics and Business - Management Program - 6th Semester

GPA

3.76

Capabilities

Microsoft Office

Google Workspace

SPSS Statistics

AMOS

SmartPLS

VOSviewer

Mendeley

Scopus

ScienceDirect

Canva

CapCut

Selected School Background

2020 - 2023 SMA Negeri Modal Bangsa Aceh

2017 - 2020 MTsN 1 Model Banda Aceh

2011 - 2017 SDN 1 Lam Bheu Darul Imarah Aceh Besar

FEATURED WORK

Projects and initiatives that reflect my focus.

Selected work across research, operations, business planning, and social impact.

Research and Social Impact

Nipah Liquid Biostimulant for Coastal Empowerment

An innovative product project focused on developing a liquid biostimulant from nipah resources to support coastal community empowerment in Aceh Singkil.

- Focus: product innovation, sustainability, and community empowerment.
- Status: laboratory testing stage.
- Contribution: research, business planning, and project development support.

Academic Research

Servant Leadership, CSR, and Organizational Citizenship Behavior

A research article exploring servant leadership and corporate social responsibility in relation to organizational citizenship behavior, with affective commitment as a mediating variable.

- Context: staff at Universitas Syiah Kuala.
- Status: data collection stage.
- Tools: research design, literature review, and statistical analysis preparation.

Business Operations

Elpis Business Operations

Operational leadership experience in a growing-stage business with legal readiness and partners ranging from minimarkets to SPPG kitchen partners.

- Role: Head of Business Operations.
- Focus: operations, coordination, and partner readiness.
- Period: 2026 - Present.

EXPERIENCE

Professional, organizational, and committee leadership.

2026 - Present

Head of Operations - Elpis Business

Leading operations for a growing legally registered business with partners ranging from minimarkets to SPPG kitchens.

Aug - Dec 2025

MBKM USK Unggul Intern - Ministry of Finance

Contributed to the Regional Office of the Directorate General of Treasury, Aceh Province, in Budget Implementation Guidance I.

Jun - Jul 2025

Office Management Intern - Supreme Court of Indonesia

Supported the General Affairs division, specifically the staffing sub-division, at the Banda Aceh Sharia Court.

2026 - Present

Head of Community Service Department - BEM FEB USK

Directing community service programs within the Student Executive Board of the Faculty of Economics and Business.

2026 - Present

Head of Research and Development Division - HMM FEB USK

Leading research and development initiatives for the Management Student Association.

2025 - 2026

Public Relations Secretary - BEM FEB USK

Managed administrative support and communication activities for public relations initiatives.

Leadership Snapshot

Management Creativity Festival

Coordinator for National Seminar and Talkshow Division and English Debate Competition Division.

International Business and Economics Forum

Head and Secretary of Advocacy Bureau, plus Social Bureau staff experience.

Management Student Association

Research and Development leadership, HR development secretariat, and inter-institutional relations.

Sports and Sponsorship

Coordinated sponsorship activities for Management Sport Competition HMM FEB USK.

ACHIEVEMENTS

Milestones across competitions and international exposure.

2024 **Student Mobility Program - Malaysia**
Completed mobility classes at DRB-HICOM University of Automotive Malaysia.

2024 **1st Place Business Plan Competition**
Won 1st place in the Business Plan Competition organized by UKM Inkubator FEB USK.

2025 **Finalist - National Youth Scientific Week Competition**
Selected as finalist at Pekan Ilmiah Muda Nasional 4 in Bukittinggi, West Sumatra.

2025 **Gold Medal and Favourite Poster**
Received international recognition at Global Innovation Sprint x Office Olympic.

2025 **IBPC Finalist - Universiti Putra Malaysia**
Selected as finalist in the International Business Plan Competition in Kuala Lumpur.

2026 **Leadership and Operations Roles**
Served in student leadership roles and as Head of Business Operations at Elpis.

Supporting Documents

Awards and Competitions

Gold Medal GIS; Favorite Poster GIS; UPM IBPC Finalist; PIMNAS 4 Finalist; 1st Place Business Plan.

Student Mobility

Mobility Programme Transcript; Introduction to Procurement; English for Communication; Entrepreneurship.

Academic and Portfolio

Professional Curriculum Vitae; Concise Portfolio Summary.

Let us connect

Open to research, business development, organizational projects, and community-driven collaborations.

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